

# Paddy Upton

## Team and Organizational Performance

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Paddy is an acclaimed speaker, Head Coach in international cricket, mental coach to professional athletes from 10 countries and 11 different sports, and a university Professor. His unique and out-the-box approach to leadership, coaching and performance has seen him described as ‘one of the best coaches’ and ‘the most innovative coach’ in the world. His over 150 keynotes in 40 cities across five continents, include glowing references from Boeing, Dell, General Electric, Google, Microsoft, Unilever and many more, and ‘consistently being rated the highest scoring speaker’ at conferences in the USA, Australia and South Africa.

He is described as a ‘delightfully entertaining’, ‘authentic’, ‘inspiring’ story-teller, with an ‘amazing ability to translate his message to be relevant and applicable across industries’.

Some accomplishments include;

Helping lead the Indian Cricket Team to achieve the World’s No. 1 Test ranking for their first time, and then to win the 2011 ICC Cricket World Cup for the first time in 27 years.

Helping lead the South African Cricket Team to become the first team ever to simultaneously hold the World No. 1 ranking in all three formats of the international game.

Head Coach in 13 global T20 cricket seasons, for five different teams in three of the worlds' premier tournaments, the Indian Premier League (IPL), Australian Big Bash League (BBL) and Pakistan Super League (PSL). In his first season, he led underdogs Rajasthan Royals (IPL) from four years at the bottom of the log, to both the IPL and then Champions League finals, and followed this by leading Sydney Thunder team, after losing 21 out of 22 games prior to his arrival, to become Big Bash League Champions in 2015!

He has been mental coach to professional athletes from 10 countries and 11 different sports, including International cricketers, rugby, soccer and hockey players, Olympians, para-Olympians, World Tour golfers and World Tour surfers.

He has degrees from four different universities, including two masters degrees. In recognition for his innovative leadership and coaching approach, applicable in both sport and business, he was appointed Professor of Practice at Deakin University (Business and Law faculty. Melbourne, Australia)

### **Paddy's talks – content and scope**

Paddy's talks focus on the people- or human-aspect of team and organizational performance, specifically on leadership, culture, teamwork and individual performance. Where good strategy, technology and business processes are a standard requirement in today's performance landscape, teams and organisations that are able to attract the best talent, keep the best for longest, and get the best out of the rest are often those that prevail. Optimising the human aspect of performance is today's core differentiator that provides competitive advantage.

Paddy's talks offer fascinating, practical and proven insights into contemporary, innovative and out-the-box ways to optimise your team and its individual performers.

His talks are bespoke, in that he will choose from a rich array of stories to meet the unique requirements of your event or organization, addressing the required balance between leadership, culture, teamwork and/or individual performance. Topics include but are not limited to;

- Harnessing the collective intelligence of your team
- Optimising team and individual learning (delivering intelligent performers)
- Playing to strengths
- Building individual and team confidence
- Successfully navigating mistakes and failure
- Unleashing young talent
- Unpacking individual intentions and motives, and how they impact performance
- Managing ego, yours and others
- Healthy and unhealthy alpha leadership, how to recognize and manage both
- Managing fear and pressure
- Building your team 'bank account'
- Person or performance, character or results, *be* or *do*. What's really important?

## Testimonials:

Paddy's speech at the Dell India Leadership Strategy meet was extremely insightful. The ease with which he was able to relate to corporate issues was simply commendable - a delightfully effective speaker whose style is simple, direct and engaging. Ganesh Lakshminarayanan (President, [Dell India](#))

Recently, over 200 senior managers scored Paddy's talk an impossibly high and near perfect 4.97 out of 5 for style and content! For me, it was the best session I've been to in 17 years! Steve Morris (Managing Partner, [The Eventful Group](#))

Great presentation at the 2017 London Leadership Summit. It was humble, thought provoking and relevant to today's business leaders. Tom Bird (Author of Brilliant Selling, Europe's best-selling sales book)

A game-changing message. Prasant Shukla (National Technology Officer, [Microsoft, India](#))

Your talk was the highlight for me, and many others. Selin Song (Vice-President, [Google Marketing Solutions, Asia Pacific](#))

## VIDEO:



